

FOR IMMEDIATE RELEASE



EFG Companies Recognized as a Top 100 Company in One of the Country's Fastest Growing Markets

- Recognition reinforces company's commitment to customer service -

DALLAS, TX (November 12, 2015) EFG Companies, the innovator behind the award-winning Hyundai Assurance program, today announced it has been named to the *Dallas Morning News* Top 100 Places To Work. The company credits its laser focus on customer service as a driving force behind the esteemed recognition. In addition to the Top 100 Places to Work, EFG has received nine national awards for excellence and customer service in 2015.

EFG Companies' "customer first" culture creates an empowering environment that is a clear competitive advantage. Highly-trained employees act as an extension of their client's management team, achieving compliant profitability that the company's clients simply cannot achieve elsewhere. A recent Troubadour Research and Consulting client satisfaction survey showed EFG's net promoter score ranked higher than Southwest Airlines, USAA Banking and Insurance, and Nordstrom.

"EFG's awards and certifications reflect our intense focus on operating in our clients' best interest at all times. You don't always see that in our industry," said John Pappanastos, President & CEO, EFG Companies. "EFG's most powerful asset is its client engagement model that requires uniquely-qualified and motivated professionals. Our values drive us, and we welcome and expect measurement of our impact on our clients' profitability and success."

In addition to being named a Top 100 Places to Work, EFG Companies' other notable recognitions and awards this year include:

- *F&I and Showroom Magazine* Dealer of the Year Award for EFG client, Davis-Moore
- First product provider certified as a Center of Excellence by Benchmark Portal
- First product provider awarded the National ASE Blue Seal of Excellence
- One of the first hundred companies in the US to achieve Consumer Credit Compliance Certification from the National Association of Automotive Finance
- Three Stevie Awards for Top Field Sales Team, Contact Center of the Year, and Business Development Achievement of the Year
- *Powersports Business* Nifty 50 Product Award winner
- *SubPrime Auto Finance News* Top 125 Most Influential Firms

Founded in 1977, privately-held EFG Companies is based in Irving, Texas. EFG Companies develops consumer protection products to protect consumers from costly expenses as a result of a mechanical breakdown. As a product administrator, EFG provides innovative solutions to drive higher profitability and customer satisfaction for

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auto manufacturers, retail automotive and powersports dealerships, lenders, and property and casualty insurance agents. EFG surrounds its clients with an engagement model that incorporates a broad array of marketing and training services to facilitate the compliant and successful sales of consumer protection products.

About EFG Companies

EFG Companies combines over 37 years of experience serving as an industry innovator of consumer and vehicle protection programs with the company's commitment to raising the industry bar in providing superior client engagement. With 100% of their field and administrative teams AFIP and ASE certified, EFG's professionals provide world-class product development and administration, go-to-market strategies, training and auditing support across a multitude of channels. www.efgcompanies.com.