

Business Manager

A Business Manager (Comptroller) position is responsible for the overall financial management of the dealership, including planning and budgeting. Business Manager is often a stepping stone to a General Manager position, provided the candidate has a comprehensive understanding of additional dealership departments. We have provided more information below regarding the position so that you can better assess your interest in and qualifications for this role.

Position Requirements

A Business Manager should possess a minimum of five to seven years of relevant accounting experience. Managerial experience in the automotive industry is very helpful. Excellent communication, organization and computer skills are also vital.

Key Responsibilities

- Lead the dealership's accounting and financial teams, including training.
- Prepare monthly budgets and audit financial statements, including reconciliation of any discrepancies.
- Forecast the financial goals on a monthly, quarterly and yearly basis, along with submitting regular reports to dealership management.
- Assess financial status of dealership and implement plans to increase profitability.
- Oversee submission and processing of all insurance claims, including liability insurance.
- Prepare all taxes and filing forms with the government.

Educational Requirements

A high school diploma or equivalent is required, and a college degree with an emphasis in business or accounting is preferred. Certified Public Accountant (CPA) accreditation may be required at select dealerships.

Salary

Business Managers can expect to earn between \$55,000 and \$95,000 per year based on the size, revenues, and location of the dealership. Many dealerships also pay bonuses for exceeding financial goals.

Benefits

Benefits vary by dealership, but most dealers offer health insurance, retirement plans and other various associated employment benefits (dental, vision, disability, etc.).

If your skills and experience match the qualifications and requirements listed for this position, we hope you will contact the EFG Recruiting team at 972-445-8300, or toll-free at 800-527-1984. At EFG, we are committed to placing exceptional individuals into exceptional careers within the automotive industry.