



EFG Companies Wins by Helping Clients Navigate Today's Challenging Profit Hurdles Through a Legacy of Innovation

DALLAS, TX (April 11, 2025) EFG Companies has notched a remarkable achievement, bringing home a Gold and a Bronze in the 19th Annual Stevie® Awards for Sales and Customer Service, for a total of 40 awards to date. The Stevie Awards for Sales & Customer Service are the world's top honors for customer service, contact center, business development and sales professionals. The Stevie Awards organizes nine of the world's leading business awards programs, including the prestigious American Business Awards® and International Business Awards®. [For more information, visit efgcompanies.com.]

EFG Awards

- **Gold Award in Best Use of Thought Leadership in Business Development** for the launch of EFG's *Wealth Builder Profit Participation Suite* reinsurance portfolio designed to support retail automotive dealers' wealth-building strategies even during the most challenging economic conditions. With the company's unique client engagement and proven, award-winning training model, program participants benefit from EFG's **GUARANTEED+PROVEN=PROFIT** premise: delivering an estimated F&I profit increase of \$206,400 per producer per year, equaling more revenue ceded into the dealer's reinsurance position. Judges commented, "EFG's promise to cover clients' unmet revenue goals is a bold move and sets a high standard in the industry."
- **Bronze Award in Business Development Achievement of the Year - Financial Services Industries** recognizing the company's efforts to address record-breaking rising claims costs impacting both retail automotive dealers and consumers. Through a corporate re-engineering initiative, EFG restructured key segments of its claims administration processes, including technology, staffing, and training, to offset the rising costs of repairs (e.g., improving dealer profitability) while maintaining EFG's customer satisfaction. EFG successfully demonstrated exceptional cost management and resilience in the face of challenging economic conditions. Judges were "impressed by the amount of focus on key areas like claims processing times, assessing the components of each claim for efficiency, cost-effectiveness, and fraud to reduce the amount of time the consumer's vehicle is in the shop, improving overall customer satisfaction to protect dealership profitability."

"I am incredibly proud of all the awards recognizing EFG Companies for our focus on client profitability and customer satisfaction," said Jennifer Rappaport, President and Chief Executive Officer at EFG Companies. "EFG has served as a business partner to retail automotive industry clients for nearly 50 years, focused on helping dealer principals achieve their revenue and wealth-building goals. With our unmatched field engagement process, along with our award-winning training, technology, and claims administration

teams, we maintain an A+ BBB rating and hold more verified 5-star Google reviews than any national provider."

2025 marks the eleventh consecutive year that EFG has been recognized with multiple awards for national excellence. EFG has now received 15 Gold awards for the company's dedication to setting the bar high in the consumer protection product industry for client engagement and overall customer experience.

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About EFG Companies

For almost 50 years, EFG Companies has provided consumer protection programs for vehicles and residences across seven market channels. The company's strategic intent is to build sustainable market differentiation and profitability for its clients and partners, including dealers, lenders, manufacturers, independent marketers, and agents. EFG's award-winning engagement model is built upon the belief that the company serves as an extension of its clients' management teams, providing ongoing F&I development, training, product development, compliance, and nationally recognized product administration with an ASE-certified claims team. Learn more about EFG at:

www.efgcompanies.com

About The Stevie Awards

Stevie Awards are conferred in nine programs: the Asia-Pacific Stevie Awards, the German Stevie Awards, the Middle East & North Africa Stevie Awards, The American Business Awards®, The International Business Awards®, the Stevie Awards for Great Employers, the Stevie Awards for Sales & Customer Service, the new Stevie Awards for Technology Excellence, and the Stevie Awards for Women in Business. Stevie Awards competitions receive more than 12,000 entries each year from organizations in more than 70 nations. More than 1,000 professionals around the world participate in the Stevie Awards judging process each year. Honoring organizations of all types and sizes and the people behind them, the Stevies recognize outstanding performances in the workplace worldwide. Learn more about the Stevie Awards at <http://www.StevieAwards.com>.