IT'S ELECTION YEAR! No matter which way the VOTES GO, DEALERS HAVE THE OPPORTUNITY TO WIN!

Contact EFG **TODAY** to learn more about how our team can help you achieve your winning strategy. efgcompanies.com | election2024@efgusa.com

	Favor smaller government and less government intervention to support free markets and competition	More likely to utilize the Federal Reserve to manage inflation
ECONOMIC Policy	More likely to support policies that favor business and commercial interests	Believe private sector and government both play a role in a mixed economy and promoting a fair market
		Support stronger labor laws and regulations, investment in infrastructure and public services
	Support broader tax cuts; reduce taxes and regulations on businesses	Support targeted tax cuts; lower taxes for lower-income households
TAXATION	Generally favor a trickle-down approach to taxation, a flat tax system, and fewer tax loopholes	Generally favor higher taxes for the wealthy, a progressive tax system, and tax loopholes for businesses and the wealthy
CONSUMER DEBT AND	Not as likely to see spending on social aid programs as a way to balance the budget	Reduce student loan debt through staggered elimination to qualified individuals
SOCIAL AID	Advocate for greater requirements for access to welfare benefits	Advocate for increased access to welfare benefits
GOVERNMENT REGULATION AND	Believe that "onerous" government regulations prevent a free market by hampering business growth	Believe that government regulations promote a fair market by protecting consumers.
OVERSIGHT	Reduce the power and reach of the FTC and CFPB, and allow businesses to self-regulate	Lend support to the FTC and CFPB to enforce consumer protection measures
LABOR	Support businesses to self-determine wages and benefits for employees, but cannot reverse union gains	Support the mission of unions and an increase in the Federal minimum wage
TAXES	Less corporate, capital gains, and estate taxation. Provide tax breaks to companies to keep jobs in the U.S.	Heightened corporate, capital gains, and income taxation across highest tiers to fund government support programs
EMPLOYER BENEFITS	Allow companies to set their own benefits to compete for qualified labor	Believe that government plays an important role in setting national standards for wage and benefits
	YOU WIN!	YOU WIN!
Ś	Fewer taxes, less oversight, greater autonomy and control over how you position your business in the market gives dealers greater opportunity to	With government support, more consumers will have more discretionary dollars, giving dealers greater opportunity to increase sales and profit.

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increase sales and profit.

Through 11 presidential elections, 22 congressional elections, and countless state and local contests, EFG has helped dealers increase their profits despite the twists and turns of the economy, politics, and policies for almost 50 years.